

NBGSM College				
Lesson Plan November 2020- February 2021				
Name of Assistant Professor :	Ms Anju Bhardwaj			
Class :	B.com(Hons.)			
Semester:	1st			
Subject:	Introduction to an Accounting			
		Day	Date	Topic
1st week	Sunday		1-Nov-20	
		1	2-Nov-20	Introduction & meaning of accounting
		2	3-Nov-20	NATURE and functions of accounting
		3	4-Nov-20	book keeping ,accounting and accountancy
		4	5-Nov-20	branches of accounting
		5	6-Nov-20	objective of accounting
		6	7-Nov-20	users of accounting
	Sunday		8-Nov-20	
2nd week		1	9-Nov-20	advantage and limitations of accounting
		2	10-Nov-20	basic accounting terms
		3	11-Nov-20	diffrence between capital and revenue receipts
		4	12-Nov-20	diffrence between capital and revenue expenditure
		5	13-Nov-20	Diwali Vacation
		6	14-Nov-20	
	Sunday		15-Nov-20	
3rd week		1	16-Nov-20	
		2	17-Nov-20	basis of accounting
		3	18-Nov-20	accounting principles
		4	19-Nov-20	needs of accounting principles
		5	20-Nov-20	concepts of accounting principles
		6	21-Nov-20	d/f b/w concepts and conventions
	Sunday		22-Nov-20	
4th week		1	23-Nov-20	double entry system
		2	24-Nov-20	silent features of AS(ICAI)
		3	25-Nov-20	ACCOUNTING PROCESS
		4	26-Nov-20	CLASSIFICATION of accounts
		5	27-Nov-20	recording of accounting transactions
		6	28-Nov-20	rules of journalizing
	Sunday		29-Nov-20	
5th week			30-Nov-20	Holiday
		1	1-Dec-20	practical problems
		2	2-Dec-20	practical problems
		3	3-Dec-20	introduction to ledger
		4	4-Dec-20	need and importance
		5	5-Dec-20	Rules of posting
	Sunday		6-Dec-20	

6th week		1	7-Dec-20	Practical problems
		2	8-Dec-20	Practical problems
		3	9-Dec-20	introduction to cash book
		4	10-Dec-20	Single column cash book
		5	11-Dec-20	double column cash book
		6	12-Dec-20	triple column cash book
	Sunday		13-Dec-20	
7th week				
		1	14-Dec-20	Practical problems
		2	15-Dec-20	Practical problems
		3	16-Dec-20	Subsidiary books
		4	17-Dec-20	purchase book and purchase journal
		5	18-Dec-20	Sales book
		6	19-Dec-20	B/R &B/P Book
	Sunday		20-Dec-20	
8th week				
		1	21-Dec-20	practical problems
		2	22-Dec-20	practical problems
		3	23-Dec-20	An introduction to Trail Balance
		4	24-Dec-20	Objectives & functions
		5	25-Dec-20	Preparation of Trail Balance
		6	26-Dec-20	HOLIDAY
	Sunday		27-Dec-20	
9th week				
		1	28-Dec-20	Capital & Revenue expenditure
		2	29-Dec-20	Capital & revenue receipts
		3	30-Dec-20	Depreciation: meaning & features
		4	31-Dec-20	Causes of depreciation
		1	1-Jan-21	Factors affecting amount of depreciation
		2	2-Jan-21	Methods of depreciation
	Sunday		3-Jan-21	
10th week				
		1	4-Jan-21	Fixed installment method
		2	5-Jan-21	Practical problems
		3	6-Jan-21	Written down value method
		4	7-Jan-21	Practical method
		5	8-Jan-21	Annuity method
		6	9-Jan-21	Practical method
	Sunday		10-Jan-21	
11th week				
		1	11-Jan-21	Change of method
		2	12-Jan-21	Disposal of depreciable asset
		3	13-Jan-21	Salient features of AS-6
		4	14-Jan-21	Introduction to Self & Sectional Balancing system
		5	15-Jan-21	Total debtors account
		6	16-Jan-21	Total creditors account
	Sunday		17-Jan-21	
12th week				
		1	18-Jan-21	Practical problems
		2	19-Jan-21	Self- balancing system
		3	20-Jan-21	D/f between self & sectional balancing

		4	21-Jan-21	Final accounts of a trading concern
		5	22-Jan-21	Preparation of trading and profit and loss account
		6	23-Jan-21	Preparation of balance sheet
	Sunday		24-Jan-21	
13th week		1	25-Jan-21	Introduction of adjustment in final account
		2	26-Jan-21	HOLIDAY
		3	27-Jan-21	Practical problems
		4	28-Jan-21	Practical problems
		5	29-Jan-21	Practical problems
		6	30-Jan-21	Practical problems
	Sunday		31-Jan-21	
14th week				
		1	1-Feb-21	Not-for profit organizing
		2	2-Feb-21	Final accounts of N.P.O
		3	3-Feb-21	Preparation of Receipts and payment account
		4	4-Feb-21	Preparation of income & expenditure account
		5	5-Feb-21	Practical problems
		6	6-Feb-21	Practical problems
	Sunday		7-Feb-21	
15th week				
		1	8-Feb-21	Practical problems
		2	9-Feb-21	Practical problems
		3	10-Feb-21	Accounting of errors
		4	11-Feb-21	Types of errors
		5	12-Feb-21	Rectification of one sided errors
		6	13-Feb-21	Rectification of two-sided errors
	Sunday		14-Feb-21	
16th week				
		1	15-Feb-21	Practical problems
		2	16-Feb-21	HOLIDAY
		3	17-Feb-21	Practical problems
		4	18-Feb-21	Practical problems
		5	19-Feb-21	Practical problems
		6	20-Feb-21	Practical problems
	Sunday		21-Feb-21	
17th week				
		1	22-Feb-21	Revision
		2	23-Feb-21	Revision
		3	24-Feb-21	class test
		4	25-Feb-21	assignment
		5	26-Feb-21	class test
		6	27-Feb-21	assignment
	Sunday		28-Feb-21	
Name of Assistant Professor :	Ms Anju Bhardwaj			
Class :	B.com(Hons.)			
Semester:	3rd			
Subject:	Principles of Marketing			
		Day	Date	Topic

1st week	Sunday		1-Nov-20	
		1	2-Nov-20	An introduction to marketing
		2	3-Nov-20	meaning and nature of marketing
		3	4-Nov-20	scope of marketing
		4	5-Nov-20	financial and managerial activities
		5	6-Nov-20	importance of marketing
		6	7-Nov-20	functions of marketing
	Sunday		8-Nov-20	
2nd week		1	9-Nov-20	major problems of marketing in India
		2	10-Nov-20	concept of marketing
		3	11-Nov-20	significance of new concept of marketing
		4	12-Nov-20	difference between old and new concept of marketing
		5	13-Nov-20	Diwali Vacation
		6	14-Nov-20	
	Sunday		15-Nov-20	
3rd week		1	16-Nov-20	
		2	17-Nov-20	notes and assignments
		3	18-Nov-20	consumer behaviour
		4	19-Nov-20	nature and scope of consumer behaviour
		5	20-Nov-20	types of consumers
		6	21-Nov-20	determinants of consumer behaviour
	Sunday		22-Nov-20	
4th week		1	23-Nov-20	significance of study of consumer behaviour
		2	24-Nov-20	economical, sociological, psychological and personal determinants
		3	25-Nov-20	behaviour of indian consumers
		4	26-Nov-20	problems in understanding consumer behaviour
		5	27-Nov-20	effect of change in consumer behaviour on market
		6	28-Nov-20	market segmentation -meaning and definitions
	Sunday		29-Nov-20	
5th week			30-Nov-20	Holiday
		1	1-Dec-20	reason of development of market segmentation
		2	2-Dec-20	concepts and objectives of market segmentation
		3	3-Dec-20	requirement and methods of effective market segmentation
		4	4-Dec-20	selection of marketing strategy
		5	5-Dec-20	continue..
	Sunday		6-Dec-20	
6th week		1	7-Dec-20	advantages and importance of market segmentation
		2	8-Dec-20	product differentiation and market segmentation
		3	9-Dec-20	continue...
		4	10-Dec-20	class test
		5	11-Dec-20	assignment of above topic
		6	12-Dec-20	product concepts and meaning
	Sunday		13-Dec-20	
7th week				

		1	14-Dec-20	product planning and development
		2	15-Dec-20	objectives ,importance and components of product planning
		3	16-Dec-20	continue...
		4	17-Dec-20	continue...
		5	18-Dec-20	continue...
		6	19-Dec-20	meaning,definition of product development
	Sunday		20-Dec-20	
8th week				
		1	21-Dec-20	principles and importance of product development
		2	22-Dec-20	continue...
		3	23-Dec-20	continue...
		4	24-Dec-20	scope of product planning and development
		5	25-Dec-20	product planning and development in India
		6	26-Dec-20	HOLIDAY
	Sunday		27-Dec-20	
9th week				
		1	28-Dec-20	discuss case study
		2	29-Dec-20	class presentation
		3	30-Dec-20	branding concepts and meaning
		4	31-Dec-20	advantages and importance of branding
		1	1-Jan-21	types of brands
		2	2-Jan-21	brand policy and stretegy
	Sunday		3-Jan-21	
10th week				
		1	4-Jan-21	brand testing
		2	5-Jan-21	important factors related to brands
		3	6-Jan-21	product life cycle
		4	7-Jan-21	continue...
		5	8-Jan-21	continue...
		6	9-Jan-21	pricing and distribution channel
	Sunday		10-Jan-21	
11th week				
		1	11-Jan-21	meaning and importance of pricing
		2	12-Jan-21	methods of pricing
		3	13-Jan-21	new product pricing policies and srtegies
		4	14-Jan-21	continue..
		5	15-Jan-21	factors affecting pricing stretegy
		6	16-Jan-21	continue...
	Sunday		17-Jan-21	
12th week				
		1	18-Jan-21	continue...
		2	19-Jan-21	introduction of distribution channel
		3	20-Jan-21	importance and objective of distribution channel
		4	21-Jan-21	principles of distribution channel
		5	22-Jan-21	factors affecting distribution channel
		6	23-Jan-21	continue..
	Sunday		24-Jan-21	
13th week				
		1	25-Jan-21	continue..
		2	26-Jan-21	HOLIDAY

		3	27-Jan-21	class test
		4	28-Jan-21	promotion ,meaning and nature
		5	29-Jan-21	sales promotion
		6	30-Jan-21	meaning and objective
	Sunday		31-Jan-21	
14th week				
		1	1-Feb-21	importance and methods of sales promotion
		2	2-Feb-21	continue..
		3	3-Feb-21	continue..
		4	4-Feb-21	consumer and dealer sales promotion
		5	5-Feb-21	other important aspects of sales promotion
		6	6-Feb-21	continue..
	Sunday		7-Feb-21	
15th week				
		1	8-Feb-21	sales force and sales promotion
		2	9-Feb-21	group discussion
		3	10-Feb-21	classroom discussion on sales promotion techniques
		4	11-Feb-21	presentation of students on sales promotion
		5	12-Feb-21	publicity and public relation
		6	13-Feb-21	continue..
	Sunday		14-Feb-21	
16th week				
		1	15-Feb-21	advertising concepts and importance
		2	16-Feb-21	HOLIDAY
		3	17-Feb-21	salient features of an effective advertising
		4	18-Feb-21	objective and advantage of advertising to the middle man
		5	19-Feb-21	economical,social and ethical objective
		6	20-Feb-21	continue..
	Sunday		21-Feb-21	
17th week				
		1	22-Feb-21	continue..
		2	23-Feb-21	types of advertising media
		3	24-Feb-21	press advertising ,outdoor,mail,promotional techniques
		4	25-Feb-21	Revision
		5	26-Feb-21	Revision
		6	27-Feb-21	Test
	Sunday		28-Feb-21	
Name of Assistant Professor :	Ms Anju Bhardwaj			
Class :	B.com(Hons.)			
Semester:	5th			
Subject:	Entrepreneurship & SSB			
		Day	Date	Topic
Ist week	Sunday		1-Nov-20	
		1	2-Nov-20	Introduction of the word 'Entrepreneur'
		2	3-Nov-20	Meaning, definitons and Characteristics of an Entrepreneur
		3	4-Nov-20	Relation of Entrepreneur,Entrepreneurship nd Enterprises
		4	5-Nov-20	Functions and Types of an Entrepreneur
		5	6-Nov-20	Entrepreneurship : Conceptual issues

		6	7-Nov-20	Entrepreneurship vs Management	
	Sunday		8-Nov-20		
2nd week		1	9-Nov-20	Role of an Entrepreneurship in Economic Development	
		2	10-Nov-20	Nature, Characteristics and process of Entrepreneurship Entrepreneurship And Environment	
		3	11-Nov-20	Components of Business Environment	
		4	12-Nov-20	Environmental Scanning	
		5	13-Nov-20	Diwali Vacation	
		6	14-Nov-20		
	Sunday		15-Nov-20		
3rd week		1	16-Nov-20		
		2	17-Nov-20		Difference between Large and Small Scale Entrepreneurs
		3	18-Nov-20		Small Business : Characteristics, scope and Importance
		4	19-Nov-20	Developing Entrepreneurial Competencies : Introduction	
		5	20-Nov-20	Assignment on Small Business	
		6	21-Nov-20	Emphasize to students the desirability as well as feasibility of career	
	Sunday		22-Nov-20		
4th week		1	23-Nov-20	Major Entrepreneurial Competencies & Development Competencie	
		2	24-Nov-20	Objectives, phases and course contents of an EDPs	
		3	25-Nov-20	Promotion and Development of Entrepreneurship	
		4	26-Nov-20	Consultancy Organisations	
		5	27-Nov-20	Entrepreneurial Motivation	
		6	28-Nov-20	Motivation Process & theories	
	Sunday		29-Nov-20		
5th week			30-Nov-20	Holiday	
		1	1-Dec-20	Achievement Motivation & its Significance	
		2	2-Dec-20	TEST (Entrepreneurship, environment & development competencie	
		3	3-Dec-20	Entrepreneurial opportunities : Introduction	
		4	4-Dec-20	Opportunity Identification and Selection	
		5	5-Dec-20	Techniques for Generating New Business Ideas	
	Sunday		6-Dec-20		
6th week		1	7-Dec-20	Transforming of Ideas into opportunity	
		2	8-Dec-20	Creativity and innovation	
		3	9-Dec-20	Entrepreneurial opportunities in Contemporary Business Environme	
		4	10-Dec-20	Introduction of Entrepreneurial opportunities in Modern Era	
		5	11-Dec-20	Networking Marketing	
		6	12-Dec-20	Franchising	
	Sunday		13-Dec-20		
7th week		1	14-Dec-20	Business Process Outsourcing	
		2	15-Dec-20	Assignment on Generating Business Ideas	

		3	16-Dec-20	Setting up a new Enterprise
		4	17-Dec-20	Understanding the practical aspect of setting up a new business
		5	18-Dec-20	Current issues, pros and cons in being an entrepreneur(discussion)
		6	19-Dec-20	Project Report
	Sunday		20-Dec-20	
8th week				
		1	21-Dec-20	Entrepreneurial development Programmes
		2	22-Dec-20	Group Discussion on Motivation and its sources
		3	23-Dec-20	Role of Thinking in Opportunity selection
		4	24-Dec-20	Setting up a new venture : Introduction
		5	25-Dec-20	Meaning, objectives and Importance of a report
		6	26-Dec-20	HOLIDAY
	Sunday		27-Dec-20	
9th week				
		1	28-Dec-20	Market Survey: Introduction
		2	29-Dec-20	Contents of a Business Plan
		3	30-Dec-20	Precautions while preparations Project report or plan
		4	31-Dec-20	Objectives, Importance and Process of Market Survey
		1	1-Jan-21	Preliminary Project Report (PPR)
		2	2-Jan-21	Assignment : Project report on Entrepreneurship as Career Option
	Sunday		3-Jan-21	
10th week				
		1	4-Jan-21	Contents and Advantages of PPR
		2	5-Jan-21	Managerial Roles and Functions in a small business
		3	6-Jan-21	Management and its Characteristics
		4	7-Jan-21	Staffing, Directing and Controlling
		5	8-Jan-21	Planning and steps
		6	9-Jan-21	Functional Areas of Management
	Sunday		10-Jan-21	
11th week				
		1	11-Jan-21	Production & Operations Management
		2	12-Jan-21	Production Design
		3	13-Jan-21	Plant Layout
		4	14-Jan-21	Organizing and steps
		5	15-Jan-21	Managing Business Growth: Introduction
		6	16-Jan-21	Corporate Strategy
	Sunday		17-Jan-21	
12th week				
		1	18-Jan-21	Types of Grand strategies
		2	19-Jan-21	Stability strategies and Expansion Strategies
		3	20-Jan-21	Diversification and its types
		4	21-Jan-21	Plant Location
		5	22-Jan-21	Quality Control
		6	23-Jan-21	TEST (Unit : 2)
	Sunday		24-Jan-21	
13th week				
		1	25-Jan-21	Issues in small Business marketing: Introduction

		2	26-Jan-21	HOLIDAY
		3	27-Jan-21	Product Mix
		4	28-Jan-21	Place Mix
		5	29-Jan-21	Product life Cycle with diagrams and details
		6	30-Jan-21	Competitive bidding/tender marketing
	Sunday		31-Jan-21	
14th week				
		1	1-Feb-21	Marketing Consortium
		2	2-Feb-21	Incentives and subsidy: Introduction
		3	3-Feb-21	Advantages of subsidies and incentives
		4	4-Feb-21	Problems faced by Entrepreneurs in accessing
		5	5-Feb-21	Reservations/ De-resevation of Product for small Scale sector
		6	6-Feb-21	Taxation Benefits to small scale Industries
	Sunday		7-Feb-21	
15th week				
		1	8-Feb-21	Exemptions and Procedural Concessions
		2	9-Feb-21	Other Schemes and benefits
		3	10-Feb-21	Institutional Support : Introduction
		4	11-Feb-21	Need of Institutional support for growth of Entrepreneurship
		5	12-Feb-21	Small Industries Development Organization(SIDO)
		6	13-Feb-21	Price Mix
	Sunday		14-Feb-21	
16th week				
		1	15-Feb-21	Promotion Mix
		2	16-Feb-21	HOLIDAY
		3	17-Feb-21	Schemes of Incentives in Operation
		4	18-Feb-21	TEST : Subsidies
		5	19-Feb-21	National Small Industries Corporation(NSIC)
		6	20-Feb-21	Small Industries Development Bank of India (SIDBI)
	Sunday		21-Feb-21	
17th week				
		1	22-Feb-21	SSIIB (small scale industries board)
		2	23-Feb-21	Discussing all the institutes and efforts
		3	24-Feb-21	Assignment on Marketing Management
		4	25-Feb-21	Group Discussion on Government support for Entrepreneurs
		5	26-Feb-21	Solving the problems(queries)
		6	27-Feb-21	Revision
	Sunday		28-Feb-21	
Name of Assistant Professor :	Ms Anju Bhardwaj			
Class :	BBA			
Semester:	3rd			
Subject:	Marketing Management			
		Day	Date	Topic
Ist week	Sunday		1-Nov-20	
		1	2-Nov-20	Meaning and definition of market
		2	3-Nov-20	Meaning and definition of market continue
		3	4-Nov-20	Classification of markets
		4	5-Nov-20	Concept of Marketing

		5	6-Nov-20	Introduction to Marketing	
		6	7-Nov-20	Introduction to Marketing continued	
	Sunday		8-Nov-20		
2nd week		1	9-Nov-20	Marketing concept	
		2	10-Nov-20	Marketing concept continued	
		3	11-Nov-20	difference between marketing and selling	
		4	12-Nov-20	difference between marketing and selling continued	
		5	13-Nov-20	Diwali Vacation	
		6	14-Nov-20		
	Sunday		15-Nov-20		
3rd week		1	16-Nov-20		
		2	17-Nov-20		Meaning and introduction marketing mix
		3	18-Nov-20		marketing mix continued
		4	19-Nov-20	Introduction of marketing process	
		5	20-Nov-20	marketing process continued	
		6	21-Nov-20	Introduction of Marketing environment	
	Sunday		22-Nov-20		
4th week		1	23-Nov-20	Components of marketing mix	
		2	24-Nov-20	Test	
		3	25-Nov-20	Introduction of consumer behavior	
		4	26-Nov-20	consumer behavior continued	
		5	27-Nov-20	Introduction of consumer's purchase decision process	
		6	28-Nov-20	consumer's purchase decision process	
	Sunday		29-Nov-20		
5th week			30-Nov-20	Holiday	
		1	1-Dec-20	Motives of consumer's purchase decision process	
		2	2-Dec-20	Factors influencing consumer's purchase decision process	
		3	3-Dec-20	Factors influencing consumer's purchase decision process continue	
		4	4-Dec-20	Introduction of market segmentation	
		5	5-Dec-20	Approaches to market segmentation	
	Sunday		6-Dec-20		
6th week		1	7-Dec-20	Levels market segmentation	
		2	8-Dec-20	Introduction of target marketing	
		3	9-Dec-20	Basis of target marketing	
		4	10-Dec-20	differentiation and positioning	
		5	11-Dec-20	Positioning strategies	
		6	12-Dec-20	Positioning strategies continued	
	Sunday		13-Dec-20		
7th week		1	14-Dec-20	Concept of marketing research	
		2	15-Dec-20	Process of marketing research	
		3	16-Dec-20	Process of marketing research continued	
		4	17-Dec-20	Methods of marketing research	
		5	18-Dec-20	presentations	
		6	19-Dec-20	Concept of marketing information system	
	Sunday		20-Dec-20		

8th week				
		1	21-Dec-20	Types of marketing information system
		2	22-Dec-20	Types of marketing information system continued
		3	23-Dec-20	Sales forecasting methods
		4	24-Dec-20	Sales forecasting methods continued
		5	25-Dec-20	Introduction and meaning of product
		6	26-Dec-20	HOLIDAY
	Sunday		27-Dec-20	
9th week				
		1	28-Dec-20	Types of products
		2	29-Dec-20	Product planning
		3	30-Dec-20	Types of product strategies
		4	31-Dec-20	Introduction of product line
		1	1-Jan-21	Product diversification
		2	2-Jan-21	Standardisation and simplification
	Sunday		3-Jan-21	
10th week				
		1	4-Jan-21	Product differentiation
		2	5-Jan-21	Concept of branding
		3	6-Jan-21	branding decisions
		4	7-Jan-21	Test
		5	8-Jan-21	Concept of packaging
		6	9-Jan-21	Packaging decisions
	Sunday		10-Jan-21	
11th week				
		1	11-Jan-21	Packaging decisions continued
		2	12-Jan-21	Concept of labelling
		3	13-Jan-21	Labelling decisions
		4	14-Jan-21	Labelling decisions
		5	15-Jan-21	Introduction of product life cycle
		6	16-Jan-21	Stages of product life cycle
	Sunday		17-Jan-21	
12th week				
		1	18-Jan-21	Concept of new product development
		2	19-Jan-21	Steps of new product development
		3	20-Jan-21	Concept of product pricing decisions
		4	21-Jan-21	Factors affecting the product pricing decisions
		5	22-Jan-21	Pricing of new products
		6	23-Jan-21	Introduction of Distribution channels
	Sunday		24-Jan-21	
13th week				
		1	25-Jan-21	Types of Distribution channels
		2	26-Jan-21	HOLIDAY
		3	27-Jan-21	Concept of retailing
		4	28-Jan-21	Presentations
		5	29-Jan-21	Concept of wholesaling
		6	30-Jan-21	Wholesaling continued
	Sunday		31-Jan-21	
14th week				
		1	1-Feb-21	Concept of warehousing and physical distribution
		2	2-Feb-21	Types of warehouses

		3	3-Feb-21	Types of warehouses
		4	4-Feb-21	Transportation
		5	5-Feb-21	Kinds of Transportation
		6	6-Feb-21	Concept of supply chain management
	Sunday		7-Feb-21	
15th week				
		1	8-Feb-21	Test
		2	9-Feb-21	introduction to customer relationship marketing
		3	10-Feb-21	customer relationship marketing continued
		4	11-Feb-21	customer relationship marketing continued
		5	12-Feb-21	Concept of promotion mix
		6	13-Feb-21	Types of promotion mix
	Sunday		14-Feb-21	
16th week				
		1	15-Feb-21	Concept of personal selling
		2	16-Feb-21	HOLIDAY
		3	17-Feb-21	Personal selling continued
		4	18-Feb-21	Concept of advertising
		5	19-Feb-21	Test
		6	20-Feb-21	Concept of sales promotion
	Sunday		21-Feb-21	
17th week				
		1	22-Feb-21	Concept of publicity
		2	23-Feb-21	Revision
		3	24-Feb-21	Test
		4	25-Feb-21	Revision
		5	26-Feb-21	Revision
		6	27-Feb-21	Test
	Sunday		28-Feb-21	