Financial Management

Paper Code BCH 5.01

Students will be able to

- 1. Know the concepts, scope and objectives of financial management.
- 2. Understand the concept of financial planning.
- 3. Know the significance and determination of cost of capital.
- 4. Acquire the knowledge of operating, financial and composite leverage.
- 5. Solve the practical problems of operating, financial and combined leverage.
- 6. Understand capital structure theories.
- 7. Know the meaning and types of working capital.
- 8. Handle issues of working capital management and its determination.
- 9. Understand the concept of dividend policy and its determinants.
- 10. Solve practical problems based on dividend policy theories.

Investment Analysis

Paper code BCH 5.02

Students will be able to

- 1. Understand the concept and nature of investment.
- 2. Know about investment avenues and measurement of risk -return.
- 3. Get the thorough knowledge of various investment opportunities and activities.
- 4. Know the concept of efficient market hypothesis.
- 5. Understand the concept of technical analysis, volume indicators.
- 6. Get the thorough knowledge about fundamental analysis, company analysis, industry analysis and economic analysis.
- 7. Acquire the knowledge of trading mechanism in Bombay Stock Exchange.
- 8. Know the meaning and types of derivatives.
- 9. Know the concept of option contracts.

Money and BANKING Paper Code BCH 5.03

Upon successful completion of the course, students will be able to:

- 1. Understand the concepts of money.
- 2. Understand and discuss the commercial Banks- its importance, functions and structure of Commercial Banking system in India.
- 3. Understand the concepts of Credit Creation and Process of Credit Creation and its practical uses.
- 4. Explain and discuss about the Non-Performing Assets of the banking system, its causes and consequences.
- 5. Understand the concepts of inflation in India.
- 6. Understand the role of RBI and its monetary policy in economic development.
- 7. Understand and discuss the quantity theory of money fisher, Cambridge and Keynesian theory of money.
- 8. Understand the relationship between banker and customer, banker's right and its obligation.
- 9. Understanding control of money supply
- 10. Understand the concept of circular flow of money

Contemporary issues in commerce

Paper code BCH 5.04

Students will be able to

- 1. Acquire the conceptual knowledge of balance of payment and deficit financing
- 2. Describe the role of micro finance in rural development
- 3. Explain CSR and ethics and accountability
- 4. Describe information and communication technology
- 5. Understand mobile communication and revolutionary tool in IT.
- 6. Describe financial innovations.
- 7. Explain the global financial crisis and recent trends in banking and financial services.
- 8. Discuss the modern retailing challenging in India.
- 9. Understand marketing through social networking

Income Tax

Paper Code BCH 5.05

Students will be able to

- 1. Acquire the conceptual knowledge of income tax and residential status of individuals.
- 2. Describe the deductions of 80C o 80U which can reduce taxable income.
- 3. Explain the income from salaries with retirement benefits.
- 4. Describe income from house property with its standard deductions.
- 5. Determine profits and gains from business and profession.
- 6. Describe income from capital gains.
- 7. Explain the income from other sources.
- 8. Discuss the clubbing and aggregation of incomes.
- 9. Understand how to set off and carry forward of losses.
- 10. Explain the agriculture income and its role.

Entrepreneurship and Small Scale Business

Paper Code BCH 5.06

- 1. Introducing Entrepreneur-Entrepreneurship-Enterprise: Conceptual issues. Explaining Entrepreneurship vs. Management.
- **2.** Discussing the Roles and functions of entrepreneurs in relation to the enterprise and in relation to the economy.
- **3.** Small business as the seedbed of entrepreneurship. Emphasizing on the desirability as well as feasibility of a career in entrepreneurship in the Indian scenario.
- **4.** Entrepreneurial motivation, performance and rewards by using Entrepreneurship Development Institute of India's Inventory of Entrepreneurial Competencies and National Institute of Entrepreneurship and Small Business Development's training kit for arousing entrepreneurial motivation and capacity.
- **5.** Role of Idea generation: role of creativity & innovation and business research with different sources of business ideas.
- **6.** Understanding the Entrepreneurial opportunities in contemporary business environment, for example opportunities in network-marketing, franchising, business process outsourcing in the early 21st century.
- **7.** Preparing the Project Report and Report on Experiential Learning of successful/unsuccessful entrepreneurs.
- **8.** Designing and redesigning business processes, location, layout, operations planning & control. Basic awareness of the issues impinging on quality, productivity and environment.
- **9.** Describing the process of setting up a small business: preliminary screening and aspects of the detailed study of the feasibility of the business idea and financing/non-financing support agencies to familiarize themselves with the policies/programs

Accounting for managers

Paper Code: BCH 6.01

After the completion of course students will be able to

- 1. Know meaning, functions and scope of management accounting.
- 2. Know tools of management accounting.
- 3. Understand types of financial statements and its analysis and interpretation.
- 4. Understand techniques of financial analysis.
- 5. Solve practical problems of classification of ratios.
- 6. Understand objectives of cash flow statement and its accounting procedure.
- 7. Know need and importance of capital budgeting.
- 8. Understand techniques of capital budgeting and its practical problems.
- 9. understand accounting for price level changes
- 10. To know about standard costing

PROJECT PLANNING AND MANAGEMENT PAPER CODE BCH 6.02

Students will be able to

- 1. Acquire the conceptual knowledge of PROJECT planning and strategy
- 2. Describe the capital allocation
- 3. Explain market and firm risks
- 4. Describe market and demand analysis
- 5. Understand time value money.
- 6. Describe cost of capital and projects cash flow.
- 7. Explain the valuation of real option.
- 8. Understand the network technique of project management

Income Tax Law and Administration

Paper Code BCH 6.03

- 1. Discussion of calculation of Total Income of Individuals with five heads of income and deductions.
- 2. Describing tax liability of Individuals and Alternate Minimum Tax.
- 3. Determination of Rebate section 86 and Relief Section 89.
- 4. Describing the assessment of HUF, Firm and AOP& BOI.
- 5. Describing all the authorities of income tax with their powers.
- 6. Discussion of uses of different ITR forms.
- 7. Explain how to fill ITR and its submission process.
- 8. Determination of different types of Assessment and its procedure.
- 9. Explain how tax deducted from various sources with their provided rates.
- 10. Knowledge of tax recovery ways and refund details with interest.
- 11. Discussion of appeal procedure in Tribunal and court.
- 12. Describing Penalty cases and their amount impose by government.
- 13. Students will be able to file Income Tax Return and helpful to establish a good career in Taxation areas.

Human Resource Management

Paper Code BCH 6.04

Student will:

- 1. Acquire knowledge about human resource management, its functions, evolution and growth in India.
- 2. Get to know about recruitment- meaning, recruitment policy and various factors affecting recruitment procedure.
- 3. Get to determine the essentials of selection procedure and various stages of selection procedure.
- 4. Get to know about training methods and evaluation of training programme in India.
- 5. Get to determine the wages- meaning, objectives, concept and theories of wages.
- 6. Get to describe the concept, need and importance of incentives and essentials of ideal incentives system.
- 7. Get to know about concept, importance and objectives of industrial relations.
- 8. Get to acquire the meaning, forms and causes of industrial disputes, prevention and curative methods for reconciliation of industrial unrest.

Business Environment and international business

Paper Code: BCH6.05

- 1. To acquire conceptual knowledge of the environment in which businesses operate, the economic operational and financial framework.
- 2. Understanding of analysis and importance of business environment.
- 3. Describing SWOT analysis in context to Indian industries and creating understanding of Indian business environment.
- 4. Discussion on national income, its trends and provide an information about post independence national income and current scenario.
- 5. Discussion on the saving and investments, industrial development and how 5 year plans help the economy to increase saving and investment and also they help in rapid industrial development.
- 6. Understanding balance of payment and balance of trade and gives knowledge their significance.
- 7. To understand the problems of Indian business environment like unemployment, regional imbalances, inflation, parallel economy and industrial sickness.
- 8. To create an understanding about the monetary policy, fiscal policy and are their need & impact on economy.
- 9. Understand the concept of Foreign exchange which is the pre requisite for international business.
- 10. Learn the impact of trade on balance of payment and its impact on GDP.
- 11. Learn various theories of international trade like absolute advantage, comparative advantage, factor proportion, product life cycle and their practical applicability.

RETAIL MANAGEMENT AND SALES PROCEDURE PAPER CODE BCH 6.06

Student will:

- 1. Get to know Types of Retailing: Stores classified by owners
- 2. Get to know about Management of Retailing Operations
- 3. Understanding Meaning, nature, scope, importance retail management
- 4. Get to know Functions of retail management;
- 5. To understand Strategic retail management process.
- 6. Get to know; Retailing models Franchiser franchisee, directly owned
- 7. To understand Traditional retail formats vs. modern retail formats
- 8. To know about Retail planning importance and process
- 9. Get to know Developing retailing strategies, objectives,
- 10. To understand pricing strategies and location strategies
- 11. Acquire knowledge about Technology induction in retailing; Future of retailing in India

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